


OSA  3880-65

16 July 1965

STAT

Subject: Contract  -12846, Follow-On EMR Procurement
P. O. #185328 with Sperry, Great Neck, New York

Dear Jerry:

Pursuant to our 15 July 1965 telecon the writer is pleased to forward for your information the following particulars concerning the subject procurement which is delinquent and becoming a cause for serious concern:

Order Placed: 10 September 1965

Type Order: Fixed Price

Amount: \$84,000.

Requirement: Nine (9) each power supplies to our specification #323350.

Delivery: Originally Specified

One (1) unit on each of the following dates:
12/14/64, 3/8/65, 3/31, 4/30/ 5/31, 6/30, 7/31, 8/31, 9/30.

Present Promise

One (1) unit approximately 7/23/65 and one (1) unit on each of the following dates:
7/27 (or 8/12), 8/9 (or 8/23), 9/13, 9/27, 10/11, 10/25, 11/8 and 11/22 - Plus the addition of twelve (12) weeks for the unit we designate as the qualification test unit.

DX-A7 Priority Assigned: 3/16/65

General:

(A) Lack of confidence in Sperry for following reasons:

1. There have been numerous previous promised schedules which were not met.
2. Sperry is still having technical problems even with the relaxation(s) we have given to the original specification requirements.
3. Sperry is continuously changing or laying off personnel working on this project which (in our opinion) has caused much of the schedule slip.

(B) Cost Information (Per Sperry)

Spent to date \$210,000.

Projected at completion expenditure \$350,000.

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(C) Contacts



- Mgr. of Electro Devices Lab.
LR4-1600
Mgr. of Electro Devised Lab.
1602
Contract Administrator LR4-1605

Any assistance you might be able to offer will be sincerely appreciated. In the event additional information is required, do not hesitate to ask. Thank you.

Regards,

Jim
Jim